



Thanks for joining us
The webinar will begin shortly

Supply Chain Challenges



We are in uncharted territory

For the past decade things have flowed like clockwork

- Costs have been predictable
- Delivery times from consistent

For the foreseeable future

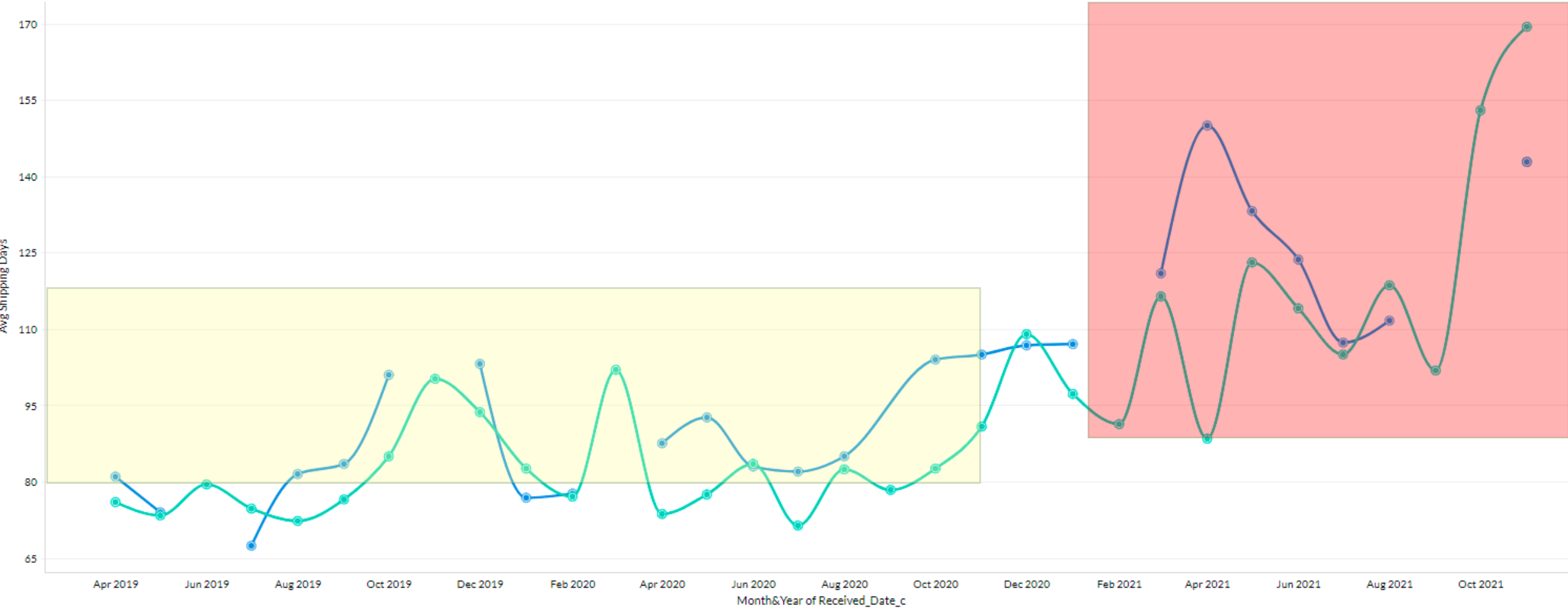
- Costs will fluctuate – up and down
- Delivery times are random



NURALITE
FLAT ROOFS | BUILT RIGHT



Numbers of Days between Order Placement and Receipt

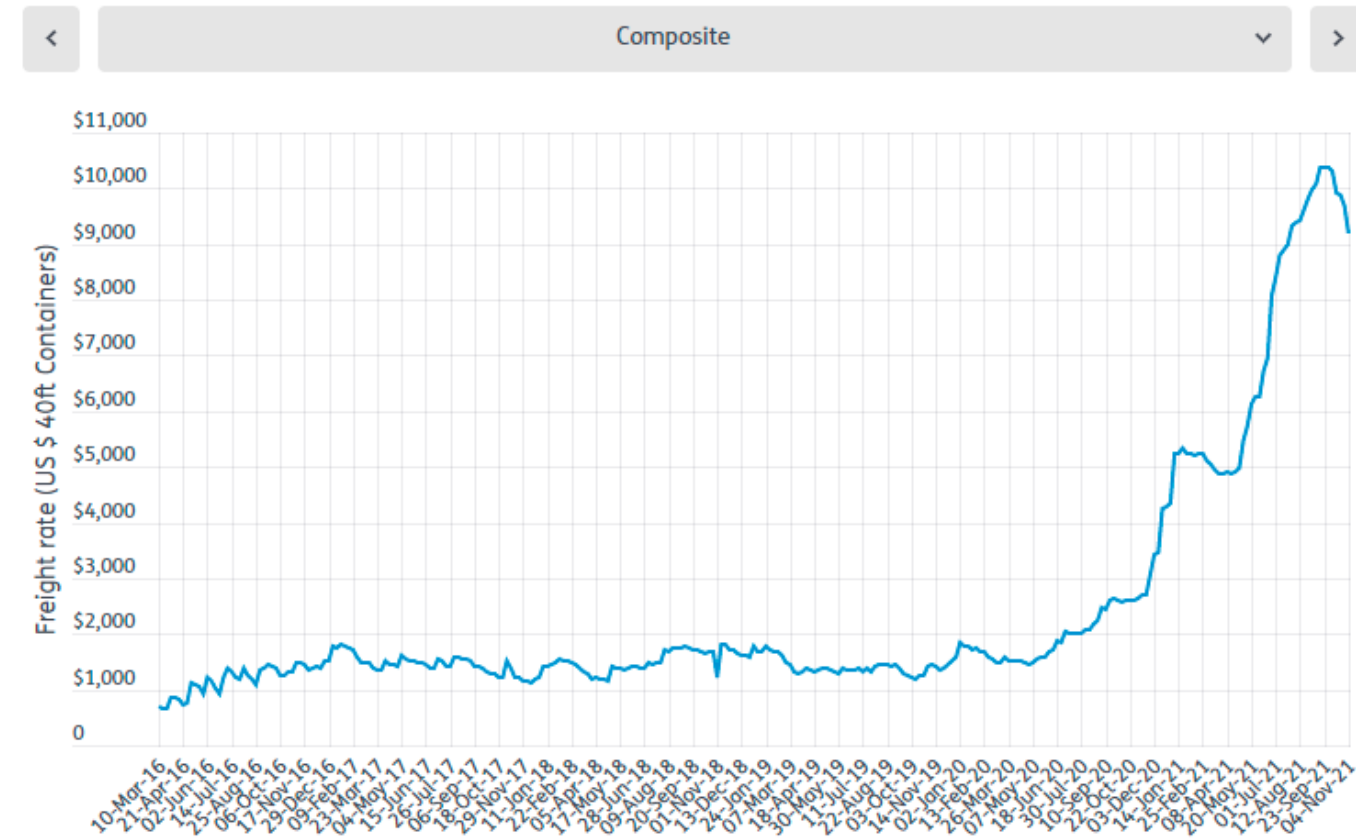


Container shipping costs have skyrocketed

World Container Index

assessed by Drewry*

A weighted freight rate assessment of eight major east-west trades



Source: Drewry Supply Chain Advisors

What has Nuralite done in response?

- Increased stock holding by 100%
- Invested in racking to hold even more stock
- Provided forward orders to suppliers so they prebook containers
- Improved focus on project forecasting
- Moved to cyclical pricing to more closely match pricing to current costs

What should customers do in response?

- You cannot assume that product will be available when required for the price expected.
- To ensure the project proceeds smoothly take precautions!
- Request supplier quotes to provide a price window.
- Frequently communicate project timelines to subcontractors and suppliers
- Indent critical products to ensure they are available and to lock in pricing
- Arrange off-site payments for products

